

The Honorable Thomas S. Zilly

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON AT SEATTLE

HIGH MAINTENANCE BITCH, LLC, a )  
Washington Limited Liability Company )  
Plaintiff )

v. )

UPTOWN DOG CLUB, INC., a Texas )  
Corporation )  
Defendant. )

Civil Action No. C07-0888-RSL

**DECLARATION OF DANIEL M  
BRONSKI IN SUPPORT  
OF PLAINTIFF'S RESPONSE TO  
DEFENDANT'S MOTION TO  
DISMISS FOR LACK OF PERSONAL  
JURISDICTION & IMPROPER  
VENUE AND FOR A DEFINITIVE  
STATEMENT**

NOTE ON MOTION CALENDAR:  
AUGUST 17, 2007

ORAL ARGUMENT REQUESTED

Daniel M. Bronski states and declares as follows:

1. I am one of the attorneys for Plaintiff High Maintenance Bitch, LLC ("HMB").
2. I make this declaration in support of Plaintiff's Response to Defendant's Motion to Dismiss For Lack Of Personal Jurisdiction et al.
3. Attached hereto as Exhibit 1 is a true and correct copy of Uptown Dog's website ([www.FunStuffForDogs.com](http://www.FunStuffForDogs.com))

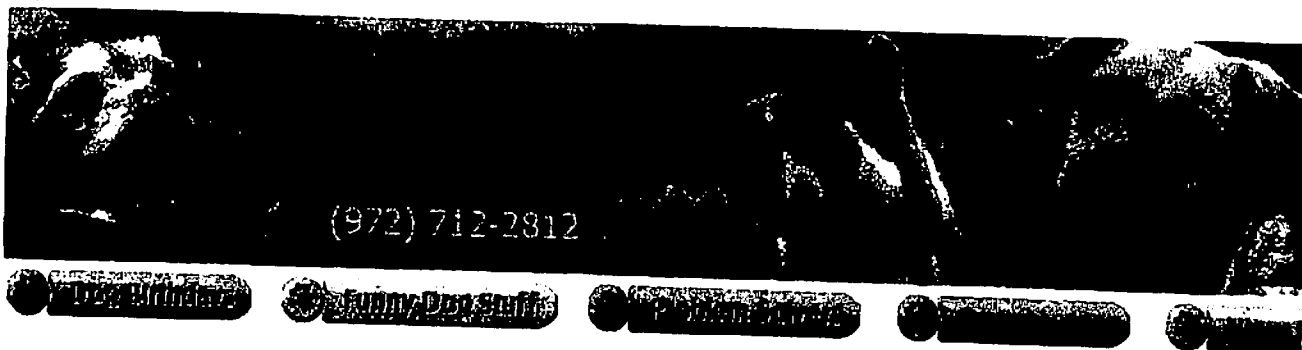
1  
2 4. Attached hereto as Exhibit 2 is a true and correct copy of a live online chat between  
3 a prospective customer of Uptown Dog and an operator associated with Uptown  
4 Dog

5  
6 5. Attached hereto as Exhibit 3 is a true and correct copy of emails sent between  
7 Danny Bronski and Steven Fricke


8  
9 DATED this 13th day of August, 2007.

10 /s/ Daniel M Bronski

11 \_\_\_\_\_  
12 Danny Bronski, WSBA #34385  
13 Jim Ruttler, WSBA #37834  
14 Attorneys for Plaintiff HMB  
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City \_\_\_\_\_  
State  Washington \_\_\_\_\_  
Province \_\_\_\_\_  
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Country United States \_\_\_\_\_  
Day Phone \_\_\_\_\_  
Night Phone \_\_\_\_\_  
Email Address \_\_\_\_\_  
  
Comments \_\_\_\_\_  
  
Coupon Code \_\_\_\_\_  
Name of Dog \_\_\_\_\_  
Dog's Breed (or Size) \_\_\_\_\_  
Dog's Birthday(MM/DD/YY) \_\_\_\_\_  
Name of 2nd Dog \_\_\_\_\_  
2nd Dog's Breed (or Size) \_\_\_\_\_  
2nd Dog's Birthday (MM/DD/YY) \_\_\_\_\_  
Where did you hear about us? \_\_\_\_\_  
Select One  
repeat customer  
catalog



**Gift Order**  
If you are ser  
enter the rec  
page. Enter y  
billing address

**Your Photo**  
Why do we n  
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**How Did We**  
We appreci  
found out al  
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Exhibit 1

Search Engine

Better Homes & Gardens "For Your Dog" magazine

email

Dog Fancy

People Style Watch

OK!

Us Weekly

Bark

Modern Dog

Urban Dog

New York Dog

Hollywood Dog

Wag

Fido Friendly

Pampered Puppy

Other Magazine

Newspaper

Referred by Friend

postcard

Other



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## FUN STUFF FOR DOGS

Back to School  
 Birthday Dogs  
 Card Shoppers  
 Clothing for Dogs  
 Collars & Leashes  
 Dog Beds & Furniture  
 Dog Dishes  
 Dog Spa  
 Dog Strollers  
 Dog Toys  
 Dog Treats & Chews  
 Doggies  
 Fashion for Dogs  
 Funniest Dog Stuff Ever  
 Great Gifts  
 Home Alone  
 Home & Humans  
 Jim Tweedy's Friendly Doggies  
 Monthly Clubs  
 Organic Dog Products  
 Problem Solvers  
 Puppies  
 Puppies  
 Puppy Shower Supplies  
 Spring Fling  
 Summer Dog  
 Teeth & Breath  
 Travel Products for Dogs

SHOP BY HOLIDAY  
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 Easter Baskets & Toys  
 Mother's Day  
 Memorial Day Blowout Sale  
 Halloween Dog Goodies  
 Thanksgiving  
 Christmas & Hanukkah

Clearance  
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 Free Shipping Items  
 Contests  
 Funny Dog Tales Newsletter  
 What's New  
 Dog Blog  
 Wholesale Inquiries



"I just wanted to say thanks for saving me! Friday morning I got on the web and found your company. Thank you for giving me the inside tip to get a smaller

We're in business for dog lovers. We're consumers, just like you, and we want to do business with our customers in the same way that we'd like to be treated. With this in mind,

- Our merchandise is kept in a climate-controlled, smoke-free warehouse.
- We make it easy to reach us
  - we provide a phone number on every page so you can reach a real person when you need to; we will never use e-mail forms as the only means of reaching us
  - we don't use voice-mail menus (we hate them) and we never will
  - if we miss a call, we return it as promptly as possible
- We don't charge your credit card for anything that you don't know about and expressly agree to.
- We plainly show all our prices and shipping costs up front, before you order; we have no hidden fees or conditions.
- We aim to describe products accurately so what you get is what you expect.
- We will never "upsell" you or pressure you into spending more money than you intended to.
- We make prompt and cheerful refunds that meet our basic policies
- We respect your right to privacy. Therefore, we never sell, rent or share your information to another company, or send you mail from other companies.
- We stay in touch with you about the status of your order.
- We hire only people legally eligible to work in the USA.

As Seen In ...



A property of Uptown Dog Club, Inc.

9188 Chivalry Court  
 Frisco, TX 75034  
 (972) 712-2812 - phone  
 (214) 705-1320 - fax  
 Lisa M. Woody  
 Co-Founder, President & Marketing Director

Elaine M. Bennett

size -- It's a perfect fit. And, best of all, your recommendation of having it sent Express Mail through the Postal Service (vs. DHL) was right on! We received the collar Saturday morning (in less than 24 hours!). Thank you so much for everything. I've saved your website in my 'favorites.' - Andy Bennett, Wilsonville, OR

"Thanks so much. I appreciate your quick response. There are a few businesses out there that could learn a thing or two from you about customer service!" - Bill Bowsky, Leesburg, FL

"It's too bad we had to return the Bicycle Basket. I wish our Pappy had not been so afraid to ride with us. But your company has been so totally great about the return. Your people are cheerful and knowledgeable and your return policies are generous. I'll definitely shop with you again." - Sandra Moran, Kansas City, MO

Co-Founder, Vice President & Director of Operations

Frank Woody  
Executive Director of Good Ideas

Josephine Albanese  
Order Processing & Customer Service

Sharon Regan  
Shipping & Purchasing Manager

Susan Raymond, Squid Ink Design  
Graphic Designer & Creative Consultant

Dianne Sarna  
Product Photography

Gary Lloyd, AutomaticSales.net  
Site hosting & consulting

Tim Pepper, Pepper Blue Marketing  
e-marketing consultant

972-712-2812

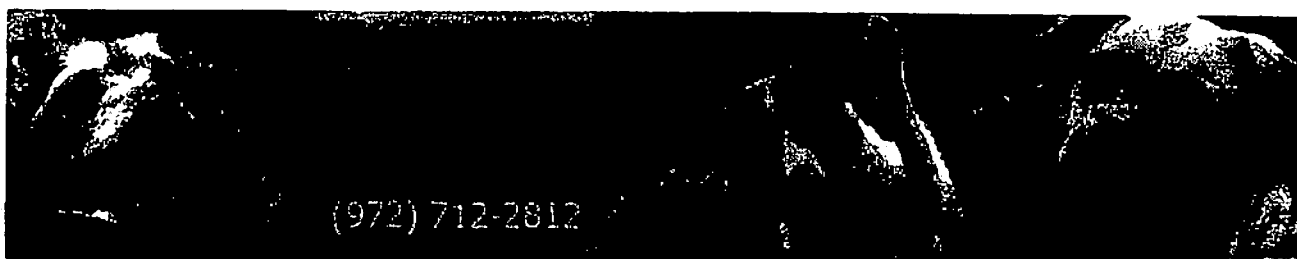
GO BACK TO  
SHOPPING...

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## SHIPPING RATES & POLICIES

**PAYMENT OPTIONS:** We accept VISA, MasterCard, PayPal and Per by personal check will be shipped after the check clears. Need to open [here](#).

**RETURN POLICY:** We will happily accept returns for items that are unused. Any items (with the exception of edible items, custom beds and personal items) returned within 30 days for a full refund of the purchase price. **Refund form of a check.** Shipping is non-refundable. Complete and send our return. We cannot accept returns or exchanges for orders more than 30 days old. If your item is lost or damaged on their return trip to us, we cannot make a refund. Your return will be shipped via regular US Mail, but we recommend that you ask for delivery confirmation.

**NON-REFUNDABLE ITEMS:** Edible items such as treats and bones and custom items cannot be returned except for missing items.

**EXCHANGE POLICY:** Ordered the wrong size or color? Simply send it back with our Return/Exchange Form indicating the new item(s) you would like to exchange them. If you need your exchange immediately and do not wish to place a new order for the correct item(s) and return the items that you received within 30 days of delivery. We will credit your card for the return. **For fastest response, email us anytime at [info@funstuffordogs.com](mailto:info@funstuffordogs.com)**

**CANCELLATIONS:** Orders cancelled after they are placed and processed will incur a \$5.00 cancellation fee.

### SHIPPING WITHIN THE U.S.

In-stock orders placed by 3:00 p.m. are shipped the same day. Certain personalized items, etc.) are shipped to you directly from the manufacturer for delivery. Occasionally, manufacturers run ad campaigns for products out of stock. We will get them back in stock as quickly as possible and

Unless otherwise noted, orders are shipped to you via USPS Priority mail ground. Some large-size items shipped direct from the manufacturer on a case charge, which is noted in the item description or during the checkout process.

Shipping & handling within the United States (unless otherwise noted) is based upon the total amount of your order, as well as any additional weight charges.

Orders Between	And	Shipping
\$0	\$9.99	\$4.99
\$10	\$24.89	\$5.95
\$24.90	\$38.99	\$7.95

## Exhibit 1

Funny Dog Tales Newsletter  
 What's New  
 Dog Blog  
 Wholesale Inquiries



\$40	\$59.99	\$9.90
\$80	\$99.99	\$11.95
\$100.01	\$149.99	\$19.95
\$150	\$199.99	\$24.95
\$200	\$249.99	\$34.95
\$250	\$299.99	\$41.95
\$300	and up	\$48.95

Note: large orders that contain large/heavy items such as pet sofa beds may incur additional shipping charges. We will contact you before shipping.

Shipping to international destinations may require additional funds. See

**INTERNATIONAL ORDERS:** Some oversized items may not be avail  
 Due to the different regulations and weight restrictions in different coun  
 cannot accurately calculate the actual shipping charges on internation  
 charges are only ESTIMATES. If the charges are more than what is ca  
 cart, we will contact you via email with the total charge. In addition, the  
 assessed to your package when the package enters your country. We  
 these costs.

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## Support Chat

Your Name:

### History:

**Thanks for contacting us. An operator will be with you shortly...**

**[Lisa]** May I help you?

**[Visitor]** Hi, I'm interested in purchasing one of each of the boas you have - I see that you are in Texas, do you routinely ship into Washington?

**[Lisa]** We ship all over the USA. But we do not currently have the boas for sale. When did you need them by?

**[Visitor]** It looks like you guys are a small outfit, how can I trust that I will receive my products? Can you give me an idea of your size and experience?

**[Lisa]** We are in our fourth year. We guarantee that you will receive your products. We offer exceptional customer service and we ship by trackable courier. Our payment gateway uses 128-bit SSL encryption and we've never had our data broken into, stolen, lost or compromised.

**[Lisa]** Is this our friend in Seattle?

**Exhibit 2**

Send Message:

Send

Powered by **boldchat**

End

**Danny Bronski**

---

**From:** Danny Bronski [danny@veritrademark.com]  
**Sent:** Thursday, August 09, 2007 11:28 PM  
**To:** 'Fricke, Steven P.'  
**Cc:** 'Jim Ruttler'; danny@veritrademark.com  
**Subject:** RE: HMB v. Uptown Dog Club (FOR SETTLEMENT PURPOSES ONLY)

Steve,

Based on our discussion on Tuesday, I think we agree that we may be able to move quickly toward settlement if your client agrees to be transparent about the true extent of its infringement. However, at this point we (as in the HMB lawyers) need to decide whether to devote our resources toward replying to your motion and arguing it on Friday (which we are confident that we can beat easily) and later conducting a more full discovery, or working with you toward possible quick (and less expensive) resolution. We prefer the latter and believe that you should prefer this as well, and thus request that you renege or strike the motion.

If you agree to strike the motion, here is the information that we believe may be sufficient to allow fair and mutually beneficial settlement of this case (in order of priority):

- 1) Any audited financial statements from 2003-2007
- 2) If no audited financial statements exist, files from any financial software (such as Peachtree or Quickbooks) along with an affidavit stating that these are true and correct financial statements of Uptown Dog Club
- 3) If no financial software records or audited financial statements exist, an affidavit stating this along with financial statements from 2003-07 in whatever form available; especially important is total sales records broken down geographically and by product category since 2003

If you wish to draft a protective order, please send it for our review.

Thanks,  
Danny Bronski

**Exhibit 3**

**Danny Bronski**

---

**From:** Danny Bronski [danny@veritrademark.com]  
**Sent:** Monday, July 09, 2007 2:10 PM  
**To:** 'Fricke, Steven P.'  
**Cc:** 'Jim Ruttler'  
**Subject:** FOR SETTLEMENT PURPOSES ONLY

Hi Steven,

Unfortunately, we cannot accept your recommendation, nor can we take you at your word as to the extent of the infringement without seeing hard evidence.

On the one hand, I agree with you that quick settlement prior to answering the complaint is preferable for your clients so that they save on attorneys fees and keep more resources open for settlement, and may be economically efficient if the damages are indeed fairly small. On the other hand, our position is that you have more or less conceded infringement and we've certainly met our pre-filing due diligence requirements, and if you want to settle quickly rather than allowing us to go through the procedures set up by federal court system that we would prefer (to determine the true nature and extent of infringement through discovery), please initiate the discussion with a more serious settlement offer.

Please keep in mind that my client has expended a significant amount of resources acquiring patent protection and building a business around their creative ideas, and has been harmed by widespread infringement of these patented ideas. As a result, we intend to see that our client is protected to the extent permitted by law.

Any settlement must include three components:

- 1) Significant financial restitution for infringement to date
- 2) An agreement not to infringe in the future (or, alternatively, to license the patents)
- 3) A confidentiality agreement

Alternatively, you can respond to the complaint and we can proceed with discovery.

Thanks,  
Danny Bronski

---

**From:** Fricke, Steven P. [mailto:spfricke@townsend.com]  
**Sent:** Tuesday, July 03, 2007 8:46 AM  
**To:** Danny Bronski  
**Cc:** Jim Ruttler  
**Subject:** RE: HMB Patent Infringement Litigation

Danny,

Transparency goes both ways.

For my clients to provide sales figures, it must know which figures you are requesting. Prior to filing your lawsuit, you must have completed a good faith analysis of the products that you believe are infringing. As a result, we are not asking for anything that should not have been completed already and that would come out in discovery. If you prefer, we will file a motion with the Court requesting that you provide us with such information prior to our answering the complaint. However, that should be unnecessary.

As with any litigation, it is best to settle prior to the parties begin paying a lot for attorneys. That way, there should be more resources available for settlement and the clients will not have dug in their heels.

Based upon my understanding, B.A. Barker sold one feather boa collar to a person in South Carolina for about \$6.00. Uptown Dog sold approximately \$500 of Dog Collars (some which may not fall within your accusations). Assuming you can prove infringement and followed other statutory requirements, your client may be entitled to a reasonable royalty. I don't know what that would be in this market but it would be a lot. Moreover, I do believe neither Judge Coughenour nor Judge Zilly will appreciate having this matter taking up their time when they find out damages are so low and we have agreed to stop selling the accused dog collars.

Here is what I recommend for a prompt settlement:

Your client dismisses these cases without prejudice and we agree not to sell certain type of dog collars. (You will have to inform us of what type of dog collars would be precluded from future sales activities). Each party is responsible for its own attorneys fees and costs.

Please let me know if this is acceptable to you.

Sincerely,  
Steve Fricke

-----Original Message-----

**From:** Danny Bronski [mailto:danny@veritrademark.com]

**Sent:** Monday, July 02, 2007 9:39 PM

**To:** Fricke, Steven P.

**Cc:** 'Jim Ruttler'

**Subject:** RE: HMB Patent Infringement Litigation

Hi Stephen,

We will take that risk. The nature and extent of the infringement will come out in discovery. If your client is willing to be completely transparent in sharing financial information, this will go a long way toward a quicker settlement. I don't believe it is appropriate to provide you with model numbers or anything else that implies a limitation on our damages at this time.

I will be back in town next week and I have also cc'ed my co-counsel Jim Ruttler.

Thanks,  
Danny Bronski

---

**From:** Fricke, Steven P. [mailto:spfricke@townsend.com]

**Sent:** Monday, July 02, 2007 4:43 PM

**To:** Danny Bronski

**Subject:** RE: HMB Patent Infringement Litigation

Danny,

B.A. Barker and Uptown Dog have requested that I represent them in the litigation matters pending before U.S. District Court for Western Washington. I understand that you do not want to discuss the cases until after an answers or responses to the complaints are filed. At this time, my clients do not know which products are actually accused of infringement. As a result, please provide me with the models your client is accusing of infringement. This would go a long way towards reaching a settlement in this matter.

For your information, both of my clients have not sold very many collars. As a result, damages will be very low -- if at all. I'm not sure what your client is seeking in this litigation but it runs a big risk of not being able to recoup its fees and costs in these actions.

I will be out of the country during the week of July 15. As a result, I will not be able to confer with you until the final week of July.

Sincerely,

**Steven P. Fricke**

Townsend and Townsend and Crew LLP  
1420 Fifth Avenue  
Suite 4400  
Seattle, WA 98101  
Phone: 206.224.2855  
Fax: 206.623.6793  
spfricke@townsend.com

www.townsend.com

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-----Original Message-----

**From:** Danny Bronski [mailto:danny@veritrademark.com]  
**Sent:** Sunday, July 01, 2007 5:09 PM  
**To:** Fricke, Steven P.  
**Subject:** HMB Patent Infringement Litigation

Hi Stephen,

Thank you for the call on Friday. I am writing to let you know that I prefer to avoid any settlement negotiations or discussion of the case until service has been confirmed and perhaps until an answer has been filed. In any event, I will be out of town this week. Please direct all communication to this email address and we can schedule a phone conference to discuss settlement later this month.

Kind regards,  
Danny Bronski



**CERTIFICATE OF SERVICE**

I hereby certify that on the 13th day of August, 2007, the foregoing Declaration of Daniel M Bronski In Support Of Plaintiff's Response To Defendant's Motion And Memorandum To Dismiss For Lack Of Personal Jurisdiction Pursuant To Civil Rule 12(B)(2) And Improper Venue, Or Alternatively To Transfer And For Plaintiff To Provide A More Definite Statement was filed with the Court using the CM/ECF system which will send notification of such filing to the following:

Steven P. Fricke  
Attorney for Defendants  
Townsend and Townsend and Crew LLP  
1420 Fifth Avenue, Suite 4400  
Seattle, WA 98101-2325  
spfricke@townsend.com  
Executed on August 13, 2007.

/s/ Daniel M. Bronski

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